

# HAIRDRESSING SALONS, BEAUTY PARLORS & BARBER SHOPS

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Licensing Enquires [licensing@cott.org.tt](mailto:licensing@cott.org.tt) | [www.cott.org.tt](http://www.cott.org.tt)

## BACKGROUND MUSIC IN HAIRDRESSING SALONS, BEAUTY PARLORS & BARBER SHOPS

Enhancing client satisfaction goes beyond providing comfortable chairs and high-quality products. Creating a visually pleasing environment and a suitable ambiance, complemented by carefully selected background music, can significantly contribute to an elevated client experience.

A COTT licence ensures that you can legally use our extensive repertoire to enhance the experiences of your customers. By obtaining our licence you are ensuring that the creators behind the music you use are compensated.

Our licence covers the Copyright [CR] in the musical works and the Neighbouring Rights [NR] in the sound recordings.

**REGISTERED OFFICE:**

**BRANCHES:**

139 - 141 Abercromby Street, **Port of Spain**  
15B Carib Street, **San Fernando**  
19 Dutch Fort, Lal's Building, Scarborough, **Tobago**

**PHONE:** 624 - COTT (2688)

**PHONE:** 657 - COTT (2688)

**PHONE:** 635 - COTT (2688)

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## SCOPE AND APPLICABILITY OF TARIFF

This tariff is applicable for the use of background music in beauty salons, hairdressing establishments, barber shops, nail bars, tattooists, and similar establishments.

## HOW MUCH DOES IT COST ANNUALLY

The following rates apply to royalties falling due under this tariff from **1<sup>st</sup> January 2023**

NUMBER OF STYLIST/ TREATMENT CHAIRS		CR	NR
Up to 5		203.14	162.51
6 - 10		267.98	214.38
11 - 15		332.80	266.24
16 - 20		397.60	318.08
21 - 25		462.38	369.90
26 - 30		527.23	421.79
30 and above		898.44	718.75

	CR	NR	TOTAL
<b>WORKED EXAMPLE:</b>			
KinkyKoily Hair Spa is fitted with 8 stylist chairs. Simone the owner also has 5 chairs set aside for persons waiting to be attended to.			
11 - 15 chairs	332.80	266.24	599.04
<b>Licence Fee per Annum</b>	<b>\$599.04</b>		

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## DEFINITIONS

**“Background music”** - the public performance of recorded music from radios, CD players, televisions, mobile phones, tablets, and other devices where the music is used to create an atmosphere or ambience that is not a special feature of, or essential to, the main event or is not essential to the operation of a premises.

**“COTT’s repertoire”**- all and any musical works (including words associated therewith) and sound recordings, in which the right of public performance, communication to the public and broadcast is controlled by COTT or by any of the societies in other countries that are COTT affiliated.

**“Copyright”** is a property right which subsists in literary and artistic works that are original intellectual creations.  
<http://ipo.gov.tt/types-of-ip/copyright/>

**“Neighbouring Rights”** are similar to copyright. These rights exist in the public performance of a sound recording. Neighbouring rights are collected on behalf of performers and producers of sound recordings.

**“Stylist/Treatment Chair”** - any chair/couch/bed or other item of furniture where the customers of any hair or beauty establishment receive a hair or beauty treatment service including seats provided for the purpose of waiting and/or washing hair.

## GENERAL TERMS AND CONDITIONS

- ❖ COTT reserves the right to make such variations to this tariff it considers appropriate where performance particulars have changed; including but not limited to the way in which the music is made accessible to the public.
- ❖ COTT is not bound to adhere to the rates quoted in this tariff in respect of any performances for which an application was not made in advance.
- ❖ Licensees under this tariff shall provide COTT with the actual particulars to enable us to calculate the royalty due. If the actual particulars are not known an estimated figure would be used to calculate the fees payable.
- ❖ Should the Licensee fail to provide actual particulars in accordance with COTT’s General Terms and Conditions, COTT reserves the right to make a reasonable estimate of the particulars and to invoice the Licensee accordingly.
- ❖ All information provided must be certified in a manner acceptable to COTT.

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## PERFORMANCE PARTICULARS

This tariff requires the licensee to report on the number seats available. The fee is calculated per annum and is to be paid in advance.

## PAYMENT OF ROYALTIES

The Royalties due under this Tariff are payable on account immediately upon receipt of COTTs invoice.

Should the Licensee fail to pay any sum due and payable within 30 days of COTT's invoice, without prejudice to any other rights it may have, COTT reserves the right to charge the Licensee interest on the amount overdue calculated daily at the rate of 1.5 percent per annum above the base lending rate as per the Central Bank of Trinidad and Tobago.

All royalties payable under this Tariff are exclusive of Value Added Tax or other governmental taxes or levies of any kind.

## ROYALTY ADJUSTMENT

COTT reserves the right to adjust the royalties payable under this tariff every year by the percentage (to the nearest whole percentage point) by which the Retail Prices Index published by the Central Statistical Office changed when compared with the figure for the previous year. provided that: -

1. We provide You with reasonable notice (at least 1 month) of any such amendments; and
2. The changes so notified will only take effect as at the commencement of the Year following the Year in which the Amendment Notice was received.